

SOUTHERN CHOICE REAL ESTATE ACADEMY

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Policies and Procedures for South Carolina Courses

Date of Bulletin Publication: November 2023

Legal Name of Education Provider: Southern Choice Real Estate Academy, LLC

Name of Education Director: Lee Eatmon

Contact: Kerrie Landers – Assistant Director

MISSION STATEMENT OF THE ACADEMY

To provide quality education by continuously building knowledge and competence while being honest, fair, and honorable to all students.

The Southern Choice Real Estate Academy, LLC has partnered with Dearborn Real Estate Education to offer the Asynchronous *60-hour Unit I and 30-hour Unit II* courses required for an individual to qualify for the real estate license examination to become licensed as a salesman broker.

The Southern Choice Real Estate Academy, LLC has partnered with Dearborn Real Estate Education *Continuing Education* courses required for an individual to maintain Active Status for their SC Real Estate License.

EDUCATION PROVIDER CERTIFICATION

Southern Choice Real Estate Academy, LLC is certified by the South Carolina Real Estate Commission (RS 1109). Any complaints concerning the Education Provider, or its affiliated instructors, should be directed to:

South Carolina Real Estate Commission
PO Box 11847
Columbia, SC 29211

Contact.REC@llr.sc.gov
803-896-4400

Per *Chapter 105-7* The Education Provider must provide each prospective student with Education Provider's Policies & Procedures on the Enrollment Agreement prior to payment for any class. The Policies and Procedures outlines Education Provider guidelines plus the rights and obligations of the Provider and the student.

NO STUDENT SHALL BE DENIED ADMISSION ON THE BASIS OF AGE, SEX, RACE, COLOR, NATIONAL ORIGIN, FAMILIAL STATUS, HANDICAP STATUS, OR RELIGION.

COURSE OFFERINGS

Southern Choice Real Estate Academy offers:

- Asynchronous *Broker Prelicensing Course* (Unit I and Unit II) with Dearborn / RECampus required to qualify to take the license examination to become licensed as a real estate provisional broker in South Carolina; and
- The bi-annual *Continuing Education* courses needed to maintain a real estate license on active status.

PRE-LICENSING COURSE

Purpose of the Course: Successful completion of the Pre-licensing Course (Units I and II) is generally required to qualify for the South Carolina (SC) real estate license examination and to obtain a SC real estate salesperson license. The primary objectives of this course are (1) to provide students with the basic knowledge and skills necessary to act as licensed real estate brokers in South Carolina in a manner that protects and serves the public interest, and (2) to prepare students for the SC real estate license examination. This course may only be offered by education providers certified by the SC Real Estate Commission. Southern Choice Real Estate Academy's *Asynchronous Pre-Licensing Course* with Dearborn / RECampus consists of a total of 90 instructional hours (60-hour Unit I Course and 30-hour Unit II Course), including the end-of-course examinations.

Course Description: Major topics addressed in the Pre-licensing Course for Unit I include real property, government controls and laws affecting real estate, pricing of real properties, real estate finance, settlement and closings, agency and other brokerage relationships, contracts, and ethics. Unit II includes agency and property disclosure, real estate contracts, ethics and real estate, measurements and valuation, and other real estate specialty topics.

Prerequisites: Per the South Carolina Real Estate Commission the student must be at least 18 years of age or older and have graduated high school or hold certificate of equivalency recognized by the United States Department of Education.

Attendance: Asynchronous courses do not monitor attendance. Instead, all coursework must be completed in order to be considered complete and be able to sit for the proctored exam.

End-of-Course Exam: Once you have completed the Unit I course, you will be required to take a proctored final exam. A passing grade is 70%. Once you have completed the Unit II course, you will be required to take a proctored final exam. A passing grade is 70%. The final exams may be done virtually through June 30, 2024.

Failed Exams: If you do not pass your exams, there is a retake for each Unit. If you do not pass either Unit exam, you will need to retake the course.

Eligibility Requirements for Course Completion Certificate: To successfully complete the Pre-licensing Course and receive a course completion certificate, a student must pass the end-of-unit exams with a minimum score of 70%.

REGISTRATION AND ENROLLMENT

Registration: To enroll in a Self-Paced Pre-licensing course with Southern Choice, prospective students may click the link on our website and complete registration with Dearborn / RECampus. The course is available for 365 days.

Tuition and Fees: Payment is made to Dearborn / RECampus using the following forms of payment: VISA, Mastercard, Discover, American Express, cash or check. The tuition fee for the Asynchronous Prelicensing course is \$500.

Refund of Tuitions & Fees: Refunds are not granted for courses that have been started. If you haven't started the course, we will not refund the course after 30 days of registration.

CONTINUING EDUCATION COURSES

Purpose of the Continuing Education Program: The primary objective of the mandatory Continuing Education Program is to help assure that licensees possess the knowledge, skills, and competency necessary to function in the real estate business in a manner that protects and serves real estate consumers and the public interest. Southern Choice has partnered with RECampus / Dearborn to provide asynchronous education to fulfill the continuing education requirements.

Per South Carolina's Laws, Section 40-57-340: A broker or salesperson's CE is ten hours including a minimum of four hours of instructions in mandated topics. A broker-in-charge's CE requirement is ten hours including a minimum of four hours of instruction in mandated topics for a broker or salesperson license and four hours of continuing education in advanced real estate topics designed for brokers-in-charge.

Eligibility Requirements for Course Completion Certificate:

For an asynchronous continuing education course, the student will

- (1) Complete online registration;
- (2) Provide his or her legal name and license number to the education provider;
- (3) Complete all coursework required in the course including any final exams.

Attendance: Asynchronous courses do not monitor attendance. Instead, all coursework must be completed in order to be considered complete.

Tuition: For Asynchronous courses each class is \$65.

REGISTRATION, ENROLLMENT, AND CONDUCT

Registration: To enroll in an asynchronous continuing education course, the student may click the link on our website and complete the registration with Dearborn / RECampus. The course is available for 365 days.

Tuition and Fees: For asynchronous classes the payment must be paid in advance when registering.

Refund of Tuitions & Fees: Refunds are not granted for courses that have been started. If you haven't started the course, we will not refund the course after 30 days of registration.

ADDITIONAL SCHOOL POLICIES**FOR ASYNCHRONOUS (SELF-PACED) COURSE GUIDELINES**

Registration: Southern Choice has partnered Dearborn / RECampus for the Asynchronous (Self-Paced) Pre-Licensing and Continuing Education Courses. The courses are done on your own time, at your own pace.

Refund Policy: A refund will not be granted once the Student has begun any part of the asynchronous continuing education coursework. If you haven't begun any work, a refund will not be granted 30 days after registration.

Orientation: Follow the instructions on how to use the Asynchronous course under the Welcome tab. The student may contact Southern Choice with any questions.

Approved Instructor: Lee Eatmon (Education Director)

Phone: 910-791-9813

Email: Admin@SouthernChoice.com

Response Time: Sunday-Wednesday, reply will be the next day / Thursday -Saturday, reply will be the following Tuesday at the latest.

System Requirements: Can be found at <https://portal.recampus.com/re/southernchoice/portal/contact>

CERTIFICATION OF TRUTH AND ACCURACY

"I certify that the information contained in this Policies & Procedures Disclosure is true and correct and that SOUTHERN CHOICE REAL ESTATE ACADEMY will abide by the policies herein."

Lee Eatmon

Education Director

CERTIFICATION OF RECEIPT

"I certify that I received a copy of Southern Choice Real Estate Academy's Policies & Procedures Disclosure prior to payment of any non-refundable course registration fee or tuition."

Full Legal Name of Prospective Student

Revised November 2023